

# SAVITAS

## Consulting Newsletter

March 2026

### Industry News / Events / Opportunities / 'The Power of Career Stories'

A massive thank you to Liverpool, UBC Sauder, Cambridge Judge, and Oxford Saïd business schools for inviting me to talk with their students in February. It has been heartwarming to see them land roles with BCG, McKinsey, ZS Associates and others. Don't fret if you missed the autumn rounds of recruitment - many consultancies are recruiting throughout the year to meet project demands, hence there are plenty of off-cycle recruitment opportunities. For example, I am seeing big increases in strategy opportunities at Accenture and BCG. Take a look for yourself in the 'Opportunities' section of this newsletter.

If you haven't subscribed to the newsletter yet, you can do so [here](#). You can also download past copies of the newsletter from the same page.

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### Industry News



[OpenAI](#) has partnered with McKinsey, BCG, Accenture and Capgemini to form the 'Frontier Alliance'. The initiative pairs OpenAI's forward-deployed engineers with consulting firms to help companies integrate AI agents into core business processes.



In its drive to get staff (now called 'reinventors') competent in AI, [Accenture](#) is now tracking usage of its internal AI tools and has told senior staff that promotion to leadership roles will require regular adoption of artificial intelligence.



[PwC](#) has clashed with Unity Advisory a boutique consultancy founded last year by PwC's former UK COO to disrupt the industry with AI-powered delivery. The legal battle centres around non-

compete clauses that restrict partners from soliciting and working with the PwC's clients, and from poaching staff after they leave.

## Deloitte.

[Deloitte](#) is forming a new EMEA division from 1<sup>st</sup> June, bringing together 16 partnering firms, 6,000 partners and 132,000 employees in 80 countries. The aim of the change is to better serve clients with cross-border needs, allowing for faster investment in AI, technology, and talent.



The [Financial Times](#) has published its index of the leading UK consultancies in 2026, benchmarking them across 16 industries and 14 types of specialism. Accenture and Deloitte top the list although such rankings should come with a warning. It takes a lot of time and effort to submit the necessary information, hence the biggest consultancies typically do well.



Bain & Company has been ranked as the best consultancy to work for following [Vault's](#) annual survey of consultants. They topped the rankings across North America, EMEA and APAC. In EMEA, Bain beat Roland Berger (2nd), Oliver Wyman (3rd), OC&C Strategy (4th) and Kearney (5th) to reach the top spot. Vault also ranks the [best boutique consultancies](#) to work for.

## Events

- **Accenture** UK doesn't appear to have any career events planned in March. Keep an eye on their [website](#) to see when new events are posted.
- **Bain & Company** is hosting several [events](#) in March. Here are a select few: March 2<sup>nd</sup> - '2026 Intro to Bain's TIG Practice' - Virtual, March 5<sup>th</sup> - 2026 'HEC MBA Recruiter Hour for Summer Associate position' - Virtual, March 6<sup>th</sup> - '2026 MBA/AD Spring Round - Meet the Tokyo Office Webinar' (2026 Consultant / 2026 Summer Associate), March 10<sup>th</sup> - 'EMEA Lead to Inspire Webinar: Private Equity', March 12<sup>th</sup> - 2026 - 'Conoce Bain Santiago' - Webinar, 17th March: 'London True North: Scholarship for Women: Advice and a slice' - In-person, March 18<sup>th</sup> - '2026 Bain Breaks it Down: Career Pathways at Bain' - Virtual and March 24<sup>th</sup> - 'London True North: Scholarship for Black Heritage Students: Advice and a slice' - In-person. Anyone wishing to sign up for their EMEA talent newsletter can do so [here](#).
- **BCG** is hosting several [events](#) in March. Here are a select few: March 2<sup>nd</sup> - 'Intro to BCG Australia and New Zealand' (separate virtual events), March 12<sup>th</sup> - 'BCG Norway CV/Interview Prep for students in UK' (deadline March 8th), and 20th March: 'Career Breakfast at BCG Geneva' (deadline March 15th).

- **EY Parthenon** doesn't appear to have any events in March but they still have [online content](#) describing the work they do as they open up their early careers [recruitment](#) for 2026. **EY** does have 2 virtual events open for registration: March 5th - 'Empowering women in business' (virtual) and March 10th: 'Live chat about summer internships at EY'.
- **Deloitte UK** has finished their event program for 2025/26. I attended an online recruitment webinar in November and summarised it in a [LinkedIn post](#). They still have lots of [on-demand content](#).
- **Kearney** doesn't appear to have any recruitment events planned in March but they do have lots of [content](#) describing life at Kearney and the recruitment process.
- **Management Consulted** has [2 events](#) planned so far in March including the MBB internship playbook event on 3rd March and a McKinsey Case Interview on March 9th.
- **McKinsey** has several [events](#) planned in March including a Europe Open House Series (virtual) from March 4th to March 26th, a 2-day 'Discover' event in London on April 16th/17th (deadline March 15th) and a Women Leadership Program from March 26th to April 23rd (deadline 15th March) in Helsinki. Don't forget that they also have a series called 'McKinsey Unpacked' where they interview various members of the organisation. You can watch the playbacks [here](#).
- **OC&C UK** is planning 3 full-day events in the London office on [26th August](#) (deadline 15th March), focused on candidates who are female, black or from disadvantaged backgrounds.
- **Oliver Wyman UK** doesn't have events planned in March although they do have an [online job simulation](#) to test your consulting skills. It takes 4-5 hours to complete and you get a certificate at the end. You can see when new events are posted [here](#).
- **Roland Berger** is hosting [several campus events](#) across Europe in March.
- **Strategy&** has closed applications for the events it is [hosting](#) in March. However, there are some interesting ones in April and May which I will announce in the next newsletter.
- **Simon Kucher and L.E.K. Consulting** have no events planned in March although you can keep updated [here](#), and [here](#).

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## Recruitment and Internship Opportunities

- **Accenture** has 7 strategy vacancies in [Austria](#) (up from 5), 44 in [Canada](#) (up from 43), 14 in mainland [China](#) (down from 16), 37 in [France](#) (up from 30), 47 in [Germany](#) (up from 36), 78 strategy roles in [India](#) (down from 86), 1 strategy role in [Ireland](#) (no change), 47 in [Italy](#) (up from 29), 51 in [Spain](#) (up from 34), 2 in [Switzerland](#), 12 strategy roles in the [UK](#) (up from 6) and 34 in the [USA](#) (up from 15).
- **Advancy** is still recruiting interns at their [Frankfurt](#) and [Paris](#) offices and [strategy consultants](#) at their [Frankfurt](#), [Paris](#), [New York](#), [Shanghai](#), [Sydney](#) and [London](#) offices.
- **Alvarez & Marsal** has [1305 consulting vacancies](#) globally (down from 1341) with the majority in the USA.

- **Arthur D. Little** has 25 [internship](#) vacancies at various offices (up from 23). They also have 30 analyst and consultant [roles](#) open globally.
- **Bain & Company** is advertising for [Associate Consultants](#), [Consultants](#) and [Internships](#) globally. They have various [internship programs](#) open for application ranging from less than a week to several months part-time. You can search for experienced hire roles [here](#).
- **Baringa** has [5 relevant open consulting roles](#) in the UK, 2 in the USA, and 11 in Bulgaria.
- **BCG** has 352 open [consulting roles](#) (up from 318). Register for updates [here](#) and take a look at their [virtual office and job simulations](#), designed for people considering a role there.
- **Capco** (a Wipro company) has [307](#) business consulting roles (up from 305) including 27 in the UK (up from 13).
- **Elixirr** has [45 roles](#) open globally (down from 49) including a consultant role in [London](#).
- **EY Parthenon** still has an interesting graduate consulting opportunity in [Dubai](#). It was first advertised several months ago. They have also opened up their 2026 consulting [recruitment](#) for graduates and interns.
- **EY** has plenty of [experienced hire opportunities](#), mainly in India.
- **Heidrick & Struggles** has 24 roles available, including various analyst, associate and consultant [opportunities](#) in the UK, USA, Italy, Japan, India, Canada, UAE, Australia, Singapore, China and Hong Kong.
- **IBM Consulting** has [247](#) open consulting roles (down from 307), mainly in India, USA, China and Canada.
- **Kearney** has 18 [internships](#), and various [associate and analyst roles](#) globally.
- **L.E.K.** has 3 open consulting roles in [Europe](#) (down from 4), including internships in the Paris office. They also have 5 open consulting roles in the [Americas](#), and 3 roles in [Sydney/Melbourne](#).
- **McKinsey** is advertising globally for [analyst interns](#). They are also advertising for [associates](#), [associate interns](#), [business analysts](#), and [business analyst interns](#). In total, they are listing [261 consulting](#) jobs globally (up from 230 in December).
- **Newton** still appears to be accepting [applications](#) for their 2025/6 graduate and internship recruitment. They also have a [great brochure](#) describing what they do and how they do it.
- **OC&C** is looking for an [Associate Consultant/Consultant](#) in their Shanghai office and for an [Associate Consultant](#) in their London office.
- **Oliver Wyman** is [advertising](#) 152 consulting roles (down from 165) with most in the USA, Germany, UK, India, Canada, and UAE. They have 17 [strategy vacancies](#) in Mexico, Portugal and Poland.

- **PA Consulting** has [43 open roles](#) in the UK, mainly in London but also in Manchester, Bristol and Belfast. They also have open roles in Norway, Denmark, Ireland, the Netherlands, the USA, and Sweden.
  - **Proudfoot**, the operations management consultancy, has operations excellence management consulting [vacancies](#) in Atlanta and Denver this month.
  - **Roland Berger** has [97 experienced hire](#) opportunities (up from 90), [23 consulting internship](#) opportunities, [3 MBA vacancies](#) in Germany, Bucharest and Tokyo, and [26 global vacancies](#) for graduates.
  - **Simon Kucher** has listed 31 consulting [vacancies](#) over the past month mainly in USA (23), Germany (3), Canada (2), and Switzerland (2).
  - **Strategy&** has internship and associate [opportunities](#) in the Amsterdam office (fluent Dutch required). They have various [opportunities](#) in Germany and Austria including internships, and various experienced [opportunities](#) in France. You can find opportunities in your chosen locality [here](#).
  - **Teneo** has global opportunities you can find [here](#).
  - **WSP** has various [consulting](#) roles open globally.
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## The Power of a Great Career Story

When candidates prepare for consulting interviews, most of the effort goes into case practice. That's understandable as cases feel technical, unfamiliar and high-risk. But time and again I see strong case performers undone by something far more basic: an inability to clearly articulate why consulting, why this firm, and why now.

Fit interviews are not a test of motivation in the abstract. They are a test of credibility.

In mock interviews, many candidates default to safe, generic narratives. They explain their academic background. They talk about enjoying problem-solving. They mention exposure to strategy modules or consulting societies. None of this is wrong, but it is rarely memorable.

What interviewers are really listening for is whether a candidate understands what consulting actually involves.

Consulting is not a single job. It is variety, constant context-switching, and operating with incomplete information. It is ambiguity, changing teams, unfamiliar industries, and pressure to create clarity quickly. It requires adaptability, resilience, and a tolerance for not always having the 'right' answer upfront.

Yet many candidates describe consulting as if it were a logical extension of their degree.

This is where career storytelling becomes a powerful tool. A strong career story connects past decisions to future intent in a way that demonstrates insight, not just interest. It shows that you have reflected on what energises you, how you respond to uncertainty, and why this environment suits you.

Crucially, it also shows that you understand differences between firms. Saying you want consulting "because of the steep learning curve" does not explain why this industry, this role,

or this company. Memorable candidates can explain why a firm's clients, culture, operating model or areas of focus align with their own preferences and experiences.

Developing a convincing career story starts with reflection, not research. Look back at your academic choices, internships and projects and identify patterns in what you enjoyed, particularly moments involving ambiguity, change or rapid learning. These experiences are often far more relevant than polished successes.

Finally, your story needs to be practised. Not memorised, but spoken aloud, refined, and tested. Fit interviews reward clarity and conviction, not eloquence.

Fit interviews are not just about being impressive. They are about being believable.

That is what interviewers remember.

Key takeaways:

- Practice explaining why consulting suits you, using examples that involve ambiguity, variety or change.
- Be specific about why this firm, beyond brand or reputation.
- Rehearse your story out loud until it feels natural, adaptable and genuinely yours.

Get in touch if you need help with this. Use the buttons below.

[Online Courses](#)

[Coaching & Interview Practice](#)

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**Get in Touch**



[James Brown](#) is a certified coach, a practising management consultant and a former Director at Accenture Strategy and Consulting. You can learn more about him, the workshops, webinars, courses, case competitions and coaching he offers on the Savitas Website (link below).

[Savitas Website](#)