

SAVITAS

Consulting Newsletter

April 2026

Industry News / Events / Opportunities / 'Reframing your Consulting Skills'

I had the pleasure of taking part in a panel session at the MBA North conference in Leeds this week. It was great to talk with so many enthusiastic and ambitious MBA candidates from Durham, Lancaster, Leeds, Liverpool, Newcastle and Sheffield Universities. Thank you for inviting me.

In April, I will be supporting Cambridge Judge and HEC Paris business schools and I will be doing some technical due diligence consulting work in France for an investor who is considering the purchase of a business operating there. I still have plenty of room for coaching though. Take a look at my [website](#) if you would like to book a session.

If you haven't subscribed to the newsletter yet, you can do so [here](#). You can also download past copies of the newsletter from the same page.

Industry News



PwC is the latest firm to 'recalibrate' its workforce towards an AI future, announcing a range of new initiatives for both seniors and grads. All new graduates will now participate in a week-long AI immersion program, while PwC's partners and managing directors undertake an eight-week executive AI coaching course.

BUSINESS INSIDER

A [Business Insider](#) report argues that the days of the generalist strategy consultant may be numbered, arguing that the consulting industry is moving away from the classic generalist model and toward more specialist hiring in areas such as AI, cyber, sustainability, defence, and supply chain.



[Consultancy.uk](#) has released an interesting article from a former McKinsey consultant talking about the future of consulting, the impact of AI and the rise of productisation. 'What remains valuable in consulting is judgment, interpretation, trust, and the client relationship'.



The UK [Management Consultancies Association](#) has announced a new president - Alex Slater, former MD at Capgemini Invent. The MCA has forecast growth of 5.7% for 2026 and 7.4% for 2027 although this is expected to be reduced due to the conflict in Iran.

McKinsey & Company

[McKinsey & Company](#) has reportedly seen its internal chatbot (Lilli) hacked, in a move which could potentially have exposed millions of the firm's private conversations. It is reported that over 728,000 private files and more than 46 million chat logs, as well as proprietary RAG documentation were exposed to hackers.

Management Consulted has released its annual consultant salary report. The overriding message is that lifestyle has improved over the years but salaries have stayed flat since 2025 with some marginal increase in 2027 expected. Why? Firms are delivering more with less and attrition remains low.

Events

- **Accenture** UK does not appear to have any career events planned in April. Keep an eye on their [website](#) to see when new events are posted.
- **Bain & Company** is hosting several [events](#) in April. Here are a select few: -
 - April 3rd - 'Bain Singapore Campus Engagement Evening', In-Person
 - April 23rd (deadline April 6th) - 'EMEA Case & Connect - How to crack the case' - Virtual.
 - April 9th - London True North Scholarship: Discover More - In-Person.
 - 8th - 10th May (deadline April 12th) - Future Women at Bain - Warsaw Office.
 - April 15th - 2026 Bain Breaks it Down: First Look at Bain - Virtual.
 - April 17th - London True North Scholarship: Recruiter Office Hours - Virtual.
 - April 21st - 2026 Bain & Company Iberia: Women at Bain event - In-Person.
 - April 23rd - 2026 Breaking into Consulting: Bain & Company Iberia Experience - In-Person.
 - April 27th - 2026 London Experienced Hiring 'Pathways to Bain' webinar - Virtual.
- Anyone wishing to sign up for their EMEA talent newsletter can do so [here](#).

- **BCG** is hosting several [events](#) in April. Here are a select few:
 - April 16th - 'Women's Empower Night', Zurich, In-Person (deadline April 9th).
 - April 23rd - 'Women Leading The Future : Shape Your Career, Shape Your Future', Japan, Virtual.
 - April 23rd - 'Tech Talk – Architecting Impact With AI', Virtual.
 - April 30th - London Military Insight Evening, In-Person (deadline April 20th).
- Neither **EY** nor **EY Parthenon** appear to have any events in April but they still have [online content](#) describing the work they do as they open up their early careers [recruitment](#) for 2026. **EY** do have a new [virtual experience](#) that you can look through.
- **Deloitte UK** has finished their event program for 2025/26. I attended an online recruitment webinar in November and summarised it in a [LinkedIn post](#). They still have lots of [on-demand content](#).
- **Kearney** does not appear to have any recruitment events planned in April but they do have lots of [content](#) describing life at Kearney and the recruitment process.
- **L.E.K. Consulting** is hosting a [Life Sciences workshop](#) at their Paris office on April 21st (deadline April 14th).
- **Management Consulted** has [1 event](#) planned so far in April focused on breaking into consulting as an experienced hire (Thursday 16th April).
- **McKinsey** has several [events](#) planned in April including:
 - A virtual resume workshop on 22nd April for students applying to their Japan offices (deadline 19th April).
 - A 'Women in Leadership' workshop in the Brussels office on April 24th (deadline April 16th).
 - Online workshops to help women in Latin America build confidence on April 12th.
 - Online workshops explaining a day in the life of a McKinsey consultant in Latin America (April 30th).
 - Don't forget that they also have a series called 'McKinsey Unpacked' where they interview various members of the organisation. You can watch the playbacks [here](#).
- **OC&C** isn't planning any recruitment [events](#) in April.
- **Oliver Wyman** does not have events planned in April although they do have an [online job simulation](#) to test your consulting skills. It takes 4-5 hours to complete and you get a certificate at the end. You can see when new events are posted [here](#).
- **Roland Berger** is hosting [several events](#) across Belgium, Germany and Switzerland in April.
- **Strategy&** is advertising some interesting [events](#) in Germany in April including a 'Women's Networking Dinner' on April 23rd and a 'Pharma and Life Sciences Online Event' on May 5th (deadline April 26th).

- **Simon Kucher** is hosting consulting career [workshops](#) at Stellenbosch University on April 20th and April 21st.

Recruitment and Internship Opportunities

- **Accenture** has 2 strategy vacancies in [Austria](#) (down from 7), 33 in [Canada](#) (down from 44), 15 in mainland [China](#) (up from 14), 39 in [France](#) (up from 37), 49 in [Germany](#) (up from 47), 78 strategy roles in [India](#) (no change), no strategy roles in [Ireland](#) (down from 1), 52 in [Italy](#) (no change), 50 in [Spain](#) (down from 51), 1 in [Switzerland](#), 13 strategy roles in the [UK](#) (up from 12) and 41 in the [USA](#) (up from 34).
- **Advancy** is hiring [interns](#) at their [Frankfurt](#), [Paris](#), Singapore and Shanghai offices and [strategy consultants](#) at their [Frankfurt](#), [Paris](#), [New York](#), Singapore, [Shanghai](#), Sydney and [London](#) offices.
- **Alvarez & Marsal** has [1305 consulting vacancies](#) globally (down from 1341) with the majority in the USA.
- **Arthur D. Little** has 20 [internship](#) vacancies at various offices (down from 25). They also have 30 analyst and consultant [roles](#) open globally.
- **Bain & Company** is advertising for [Associate Consultants](#), [Consultants](#) and [Internships](#) globally. They have various [internship programs](#) open for application ranging from less than a week to several months part-time. You can search for experienced hire roles [here](#).
- **Baringa** has 33 [relevant open consulting roles](#) across the UK, Bulgaria, Singapore, Germany, Denmark, USA and Australia.
- **BCG** has 348 open [consulting roles](#) (down from 352). Register for updates [here](#) and take a look at their [virtual office and job simulations](#), designed for people considering a role there.
- **Capco** (a Wipro company) has [391](#) business consulting roles (up from 307) including 21 in the UK (down from 27).
- **Elixirr** has [31 roles](#) open globally (down from 45).
- **EY Parthenon** still has an interesting graduate consulting opportunity in [Dubai](#). It was first advertised several months ago. They have also opened up their 2026 consulting [recruitment](#) for graduates and interns.
- **EY** has plenty of [experienced hire opportunities](#), mainly in India.
- **Heidrick & Struggles** has 22 roles available, including various analyst, associate and consultant [opportunities](#) in the USA, Mexico, Brazil, Italy, Japan, India, Canada, UAE, Australia and Hong Kong.
- **IBM Consulting** has [269](#) open consulting roles (up from 247), mainly in India, USA, China and Canada.
- **Kearney** has 19 [internships](#), and various [associate and analyst roles](#) globally.
- **L.E.K.** has 10 open consulting roles in [Europe](#) (up from 3), including roles in the Paris, Munich and Madrid offices. They also have 2 open consulting roles in the [Americas](#), and 4 roles in [Sydney/Melbourne](#).
- **McKinsey** is advertising globally for [analyst interns](#). They are also advertising for [associates](#), [associate interns](#), [business analysts](#), and [business analyst interns](#). In

- **Newton** has closed [applications](#) for their 2025/6 graduate and internship recruitment. They are hiring [digital and AI consultants](#) in the UK though. They also have a [great brochure](#) describing what they do and how they do it.
- **OC&C** is looking for an [Associate Consultant/Consultant](#) in their Shanghai office and for an [Associate Consultant](#) in their London office.
- **Oliver Wyman** is [advertising](#) 157 consulting roles (up from 152) with most in the USA, Germany, UK, Australia, India and Canada. They have 10 [strategy vacancies](#) in Mexico, Portugal and Poland.
- **PA Consulting** has [58 open roles](#) in the UK, mainly in London but also in Manchester, Bristol and Belfast. They also have open roles in Norway, Denmark, the Netherlands, the USA, and Sweden.
- **Proudfoot**, the operations management consultancy, has operations excellence management consulting [vacancies](#) this month.
- **Roland Berger** has [98 experienced hire](#) opportunities (up from 97), [22 consulting internship](#) opportunities, [3 MBA vacancies](#) in Germany, Bucharest and Tokyo, and [27 global vacancies](#) for graduates.
- **Simon Kucher** has listed 16 consulting [vacancies](#) over the past month mainly in USA, and Germany.
- **Strategy&** has internship and associate [opportunities](#) in the Amsterdam office (fluent Dutch required). They have various [opportunities](#) in Germany and Austria including internships, and various experienced [opportunities](#) in France. You can find opportunities in your chosen locality [here](#).
- **Teneo** has global opportunities you can find [here](#).
- **WSP** has various [consulting](#) roles open globally.

The Consulting Skills You Didn't Know You Already Have

Making the leap into management or strategy consulting can feel daunting, especially if you're coming from industry, government, or a non-traditional background. You might assume that without an MBA or years in investment banking, you're starting from scratch.

The good news? You are probably more prepared than you think, and your industry experience is sought-after.

Consulting firms aren't just looking for academic pedigree, they're looking for capability, judgement and adaptability - the very things that AI cannot provide. And many professionals already have core consulting skills, even if they don't call them that yet.

Here are a few transferable strengths you likely already possess:

1. Structured Problem Solving - Consulting is all about tackling complex, ambiguous challenges with clarity and structure. If you've ever led a cross-functional project, untangled a process bottleneck, or improved team workflows, you've already been solving problems like a consultant. The only difference is how it's framed.

2. Communication - Internal or external, your ability to influence stakeholders, lead meetings, and tailor your message is a key consulting skill. If you've managed up, negotiated with vendors, or presented to execs, you're already practicing client-facing communication.

3. Creative Thinking - Innovation isn't just for start-ups. Consultants often need to generate original ideas, reframe client challenges, or spot opportunities others miss. If you've proposed new approaches, reimagined processes, or solved problems in unexpected ways, your creativity is a major asset.

4. Entrepreneurial Drive - Taking initiative, owning results, and pushing ideas forward without waiting for permission? That's entrepreneurial drive - and it's a trait consulting firms actively seek. If you've led change, launched something new, or stepped up when others hesitated, you're already showing the kind of leadership consultants are known for.

If you're serious about making the move into consulting, the key is learning to reframe your achievements (quantitatively) in consulting terms, and present it in a way that resonates with recruiters.

That's exactly what the **Consulting Kickstarter Course** is designed to help you with. Whether it's crafting your CV, mastering networking outreach, or understanding what consulting firms really look for, I give you the roadmap, templates, tools, and a 60-minute expert video walkthrough. Take a look for yourself. Alternatively, you can book a coaching session with me using the button below.

[Online Courses](#)

[Coaching & Interview Practice](#)



[James Brown](#) is a certified coach, a practising management consultant and a former Director at Accenture Strategy and Consulting. You can learn more about him, the workshops, webinars, courses, case competitions and coaching he offers on the Savitas Website ([link below](#)).

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