

SAVITAS

Consulting Newsletter

November 2024

Industry News / Events / Opportunities / Company Spotlight

Calling all graduates! I am helping a group of MBAs with some research into what motivates alumni to support their former university. Could you please spare 5 minutes to complete the anonymous survey below and share with your network?

<https://forms.office.com/e/ySTGGzDqhQ>

Thanks to all who have invited me to support them this past month. In November I will be coaching and presenting at 11 different business schools, all with students eager to learn about the current market for consultants, how to think like a top consultant and how to land their dream job. There is still some room for online events in November and for in-person events in December and January. Take a look at my [events page](#) and get in touch if you would like to discuss how I can help. You can find a list of offerings on my [website](#) which now includes video introductions to my most popular workshops.

Over 1100 people now receive this newsletter. You can subscribe to future newsletters at the bottom of this one. PDF versions can be downloaded [here](#).

Industry News



McKinsey
& Company

According to the [Wall Street Journal](#), McKinsey is cutting 500 jobs in China, including Hong Kong and Taiwan. This is about a third of its workforce in the country.



[BCG's](#) annual M&A activity report highlights a 10% increase in activity in 2024 vs 2023. A survey from [Grant Thornton](#) confirms a positive outlook which will fuel consulting work.

Deloitte.

[Deloitte](#) is cutting 250 advisory jobs in the UK as profits stall. Their [consulting revenue](#) shrank by 1% in FY23 hence losses are expected there. It is reported that those being asked to leave will be underperforming staff.

LEK

[L.E.K Consulting](#) has been appointed by OFWAT, the water industry regulator, as independent monitor for the 'crisis-stricken' Thames Water. This comes at a time when the regulator themselves are receiving intense criticism.



According to a new survey by [IBM](#), executives plan to increase consulting spend, but they expect consultants to deliver greater value with AI. 86% of buyers say they want services that incorporate AI and technology assets.



The [Management Consultancies Association](#) has announced its 2024 award winners. They include consultants from EY, PwC, and [GHD](#). Janet Greenwood from KPMG was named consultant of the year.



Take a look at this interesting article explaining some of the recent public sector criticisms that the big strategy consultancies like McKinsey, Bain and BCG face following scandals in France, Angola, and South Africa.



[EY Parthenon](#) in the US has delayed start dates for 200 graduates due to a slowdown in M&A activity. It is not known whether the same will happen elsewhere. KPMG are positive and have not delayed start dates.

Events

- **Bain & Company** is hosting [numerous recruiting events](#) in November including a case event in Stockholm (apply by 3rd November), a generative AI workshop in Vienna, a finance case workshop in Zurich, a 3-day Bain experience workshop in Amsterdam (deadline 10th Nov) and a networking event in Melbourne. They will also be visiting various business schools (too many to mention here).
- **BCG** has various [events](#) advertised for aspiring students in Frankfurt, Rome, Stockholm, Zurich, Milan, Tokyo, Boston, Amsterdam, Prague, Paris, and Madrid in November.
- **Deloitte UK** is holding 2 virtual events in [November](#), including 'Introducing Deloitte' on 4th November, and 'Assessment Insights', on 12th November. You can also access their on-demand video content using the link above.
- **EY UK** has numerous in-person and virtual events planned in [November](#) and December.
- **Kearney** is facilitating a free, virtual mock case interview on [November 7th](#) via Management Consulted.
- **Management Consulted** is hosting a free virtual event on [November 12th](#) where they will interview people who recently received offers from McKinsey,

Accenture, BCG and OCC. They also have a free virtual panel event on [20th November](#) where they will discuss the 'State of the Consulting Industry'.

- **McKinsey** is hosting a virtual event on [November 14th](#) for students and recent graduates in Switzerland with a PhD in IT or a tech-related field who are interested in their digital practice. They are also hosting an in-person event in Paris on [November 28th](#) for those considering one of their 6 offices in Africa. Lastly, they have a series of in-person and virtual [events](#) for those considering Tel Aviv and Latin America. Location-specific events like this signal either growth in the region, lack of local talent, or both.
- **PwC** has places available at their Belfast office open evening on [November 5th](#) and at a virtual recruitment Q&A session on [November 7th](#).
- **Roland Berger** is holding several recruitment [events](#) in Zurich, Brussels (Vlerick), UCLovain, Koln, Paris, WHU, Munich and Vienna.
- **Simon Kucher** is hosting a free, in-person 'Women in Consulting' event at their Stockholm office on [21st November](#). Deadline 11th November. They will host the same event on the same day in their [Copenhagen](#) office and on [26th November](#) in their Istanbul office.
- **Strategy&** is holding a 'Crack the Case' event in the Amsterdam office on [December 4th](#) (deadline 24th November to register)

Recruitment and Internship Opportunities

- **Accenture UK** has 33 open [vacancies](#) in Strategy and Consulting although most at manager level requiring 8-10 years experience.
- **Accenture Strategy** has many vacancies globally. For example there are 25 strategy vacancies in [Austria](#), 10 in [Belgium](#), 9 in [Canada](#), 30 in mainland [China](#), 34 in [France](#), 84 in [Germany](#), 962 in [India](#), 3 in [Ireland](#), 84 in [Italy](#), 34 in [Spain](#), 9 in [Switzerland](#) and 14 in [USA](#). Not all of these vacancies are entry/MBA level roles. Typically there are a lot more vacancies in consulting, technology and Industry X.
- **Advancy** is still recruiting interns at their [Frankfurt](#) and [Paris](#) offices and strategy consultants at their [Frankfurt](#), [Paris](#), [New York](#) and [London](#) offices.
- **Arthur D. Little** has 39 [internship](#) vacancies at various offices globally. They also have associate, analyst and consultant [roles](#) open.

- **Bain & Company** is advertising for [Associate Consultants](#) and [Internships](#) globally. They also have various [internship programs](#) open for application ranging from less than a week to several months part-time.
- **BCG** has [Associate and Consultant](#) opportunities in London, China, Spain, Netherlands, Belgium, France, Germany, and Austria. They also have [internship](#) opportunities in China, Netherlands, Belgium, Germany, Norway, Sweden, Denmark, Italy, Sweden, Türkiye, South Africa and Austria. Take a look at their [virtual office](#), designed for people considering a role there.
- **Elixr** has graduate analyst vacancies in [London](#), [New York](#) and [Dallas](#). They also have consultant roles open in [London](#), [San Francisco](#), [New York](#) and [Dallas](#).
- **EY UK 2025 program** applications are open including internships and graduate roles.
- **Kearney** has [various](#) internships, associate roles and analyst programs in Lisbon, Milan, Paris, North America, Madrid, Riyadh, and Kuala Lumpur. Note that they are recruiting a recruitment specialist in Riyadh suggesting growth there.
- **L.E.K** is [advertising](#) for a [USA summer consultant](#) in 2025 and generalist and life sciences interns, associates and specialists in Munich, London, Wrocław, Madrid and Paris.
- In [Asia](#) and [Australia](#), **L.E.K** is advertising for an associate in Singapore, a consultant in Tokyo, and consultants in Melbourne.
- **McKinsey** is advertising globally for [associates](#), [associate interns](#), [business analysts](#), and [business analyst interns](#).
- **Oliver Wyman** appears to have filled a lot of entry-level roles but they still have internships advertised in [Stockholm](#), [Zurich](#), and [Paris](#).
- **Partners in Performance**, the operations management consultancy that is now part of Accenture, is [hiring](#) Business Analysts, Associates and Senior Associates in London, USA, Canada, Perth and Johannesburg.
- **Roland Berger** has [19 global internship](#) opportunities, [3 MBA vacancies](#) in Germany, Bucharest and Tokyo and [23 global vacancies](#) for graduates across Europe, Morocco, Vietnam, Malaysia, Indonesia, and China.

- **Simon Kucher** is advertising [internships](#) in Spain, Finland, Türkiye, Norway, Germany, Mexico, and France, as well as 13 [consultant vacancies](#) in Germany, Luxemburg, India, USA, Türkiye, and Brazil.

Company Spotlight - [PA Consulting](#)

PA Consulting was founded in 1943 when their focus was on increasing productivity in munitions factories. They market themselves as the only consulting firm with capability to deliver end-to-end innovation. They work with organisations in eight industries: consumer and manufacturing; defence and security; energy and utilities; financial services; public services; health; life sciences; and transport. They are advertising several roles suitable for business school graduates.

- **Head Office** – London, UK
- **Employees** – 4000+ mainly in UK and Europe
- **Locations** – 19 offices in UK, US, Ireland, Nordics and Netherlands.
- **Known for** – Innovation and technology such as the world’s first private digital telephone exchange, the first recordable compact discs, and the disposable pregnancy test.
- **A good option for** – those with a technical/science/engineering degrees with a passion for innovation and technology who don't see themselves working at a strategy house but like the idea of building on their technology experience to move into management consulting.
- **Example Opportunities**
 - [Operating Model Consultants - Defence & Security / Public Sector](#) (London and Manchester)
 - [Management Consultants](#) (Stockholm)
 - [Energy & Utility Transmission Consultant](#) (Denver)
 - [Managing Consultant Public Service Defence](#) (Utrecht)

Get in Touch



[James Brown](#) is a certified coach, a practicing management consultant and a former Director at Accenture Strategy and Consulting. You can learn more about him, the workshops, webinars, courses, case competitions and coaching he offers on the Savitas website. You can also set-up a 15-minute introductory call with him using the link below.

[Savitas Website](#)

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